

Thomas Houston Sales Manager 30 Globe Ave Texarkana, AR 71854

March 23, 2020

Dear Partner:

Local governments continue to issue COVID-19 related Emergency Orders requiring nonessential businesses to close their facilities and citizens to "shelter-in-place."

These Orders include exemptions for businesses that support "essential" infrastructure and businesses, such as public welfare, health care, drinking and potable water, and waste water sectors. Xylem plays a critical role in these sectors as we provide our customers with products and services for:

- Clean water systems
- Waste water treatment systems
- Water management, such as dewatering, booster and by-pass systems
- Fire prevention systems
- Monitoring systems
- Measures and controls
- Software solutions

Xylem facilities that support these "essential" operations are exempt from applicable Orders, and should remain open and operational.

We believe with regard to the support that you provide to us as a key partner, you would also be entitled to rely on the exemption. While we cannot make that assessment for you, we ask that you please review any applicable Orders and their exemptions with the understanding that you play a critical role in our ability to continue to provide the products and services needed to support these sectors. We would be glad to discuss the applicable Orders with you.

Sincerely,

Tom Houston Sales Manager Smith-Blair a Xylem brand